



# WillpowerHarris

*Sales Consultant, Motivational Teacher, & Humanitarian*

Willpower Harris is the founder of Willpower Group which manages three international organizations: Willpower Consultation, Willpower Improvement Leaders, and Willpower Humanitarian Foundation. Will Harris is a change agent that specializes at making the best better.

*“Use what you love, to fight what you hate.”*

– Willpower Harris

- Former Content Developer for Zig Ziglar and Director of Global Sales Training for Motorola
- Written 11 books, with two #1 Best Sellers in the categories of Sales and Motivation
- Responsible for impacting \$1.1 Billion in annual revenue for existing clientele
- Over 1 million Facebook followers on Willpower Now by Will Harris
- Accomplished motivational speaker delivering a TEDxTalk and two speeches to over 600K people
- Sponsors the educational advancement of an all-girls school in Ghana and an Indian orphanage

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**Willpower**  
Consultation

**Willpower Consultation** is an international sales and management consultation firm specializing at increasing the revenue of its clients. Client activities range from direct sales training (Power Prospecting & Sales Management) to developing sales enhancement systems (Social Selling & Willpower Hummingbird App). Willpower Consultation engages with clients to help them with organizational transformation and individual achievement. One client success story resulted in a record breaking \$1 Million added to the client's sales funnel resulting from a Willpower event; accomplishing in one day what previously took one month.

**Willpower**  
Improvement  
Leaders

**Willpower Improvement Leaders** is a motivation and personal development company. WIL Pvt Ltd offers coaching in the areas of personal achievement, entrepreneur development and life purpose. WIL Pvt Ltd conducts leadership seminars for colleges and schools. WIL Pvt Ltd provides training and coaching on life purpose and entrepreneur development. With the Willpower Now Facebook following, over 1.2 million people each year seek guidance and motivation from Willpower.

**Willpower**  
Humanitarian  
Foundation

**Willpower Humanitarian Foundation** is a nonprofit organization dedicated to women empowerment, child education and ending poverty all over the world. It has a single mission of spreading kindness. WHF supports over 500 orphans in India and sponsors the educational advancement of over 500 girls in Ghana, Africa. WHF freely develops the willpower and humanitarian efforts of its volunteer “Willpower Warriors” throughout the world.



# Willpower Platforms

*Different Is The New Great!*

**Willpower**  
Training



**Power Prospecting**

*Improving Prospecting  
& Cold Calling*

**Account Development**

*Closing Large Size  
Accounts*

**Power Management**

*Sales Management  
Program*

**Willpower**  
Systems



**Social Selling**

*Leveraging  
Social Media to Sell*

**Hummingbird**

*App that Eliminates  
Cold Calling*

**Image Media**

*Sales Multi-Media and  
Lead Generation*

**Willpower**  
Resources



**Willpower  
Now**

*Improving  
Prospecting  
& Cold Calling*

**Power  
Prospecting**

*Closing Large Size  
Accounts*

**A.I.M.**  
*Online Prospecting  
Mastery Course*

**Social Selling  
Online**

*Online Mastery  
Branding Course*

**Willpower**  
Keynotes

**Motivating Relationships**

*SpeedReading People &  
Connecting with Customers*

**Hitting Your Numbers**

*Motivation to Surpass  
Stretch Goals*